

## German-Mongolian Corporate Days 2014 “Made in Germany” Conference Agenda

JUNE 17, 2014					
09.00 09.45	<b>Keynotes</b>  <b>Developing Dynamic and Innovative Business Locations</b> <b>Ministry of Economic Development</b> <b>Invest Mongolia Agency of the Government of Mongolia</b> S. Javkhlanbaatar, Director General  <b>Baden-Württemberg International GmbH (bw-i)</b> Jürgen Oswald, CEO „Baden-Württemberg - Europe’s Innovation Region No. 1”			PARALLEL EXHIBITION	
<b>Track I: Infrastructure and Urban Services</b>			<b>Track II: Technology and Processing</b>		<b>Track III: Corporate Management</b>
09.45 11.15	<b>Construction</b> <b>Stahl CraneSystems GmbH</b> Jürgen Klemke, Managing Director <i>“STAHL CraneSystems Partner of Expert”</i>	<b>Industry Solutions (I)</b> <b>Voith Turbo GmbH &amp; Co. KG</b> Michael Herdecker, Head of Operational Excellence Division Mining & Metals <i>“Reliable Drive Technologies for the Use on Mining Equipment”</i>	<b>Enterprise Resource Planning</b> <b>Hartung Consult GmbH</b> Dr. Oswin Hartung, CEO <i>“Recent case of SAP ERP implementation in Mongolia”</i>		
	<b>Technical and Structural Sound Insulation</b> <b>WG Isolier Wendt</b> D. Sunjidmaa, Regional Director Asia	<b>Air Liquide Global E&amp;C Solutions Germany GmbH</b> Dr. Ulrich Berger, CEO <i>“Air Liquide, world leader in gases, technologies and services for Industry and Health”</i>			
11.15 11.30 <b>Coffee Break</b>					
11.30 13.00	<b>Water Infrastructure</b> <b>Euro Khan Co., Ltd</b> Dr. Oliver Schnorr, Chief Executive Director <i>Water and Waste Water Treatment /Pipeline Building</i>  <b>Wilo SE</b> Munkhbat Ch., Country Manager	<b>Industry Solutions (II)</b> <b>ESTA Apparatebau GmbH &amp; Co. KG</b> Alexander Kultz, Member of the Executive Board <i>“ESTA Extraction Technology”</i>  <b>KTC - Karlsruhe Technology Consulting GmbH</b> Horst Wenske, Managing Partner, Founder <i>“Lean Management and Administration Made in Germany”</i>	<b>Procurement Master Class (I)</b> <b>IFUA Horváth &amp; Partners Kft.</b> Dr. György Drótos, Partner Zoltán Werle, Senior Expert  <i>“Professional Procurement to Boost your Organizational Performance”</i>  Master Class for top managers and functional specialists, Classes 1 & 2		
13.00 14.00 <b>Lunch Break</b>					
14.00 15.30	<b>Project Financing</b> <b>KfW</b> Sascha Stadler, Director KfW Office Ulaanbaatar  <b>GIZ develoPPP</b> Thomas Döring, Project Manager China and Mongolia	<b>Excellence in Logistics</b> <b>Pan Europa Transport (Süd) GmbH</b> Andreas König, Sales Manager Central Asia  <i>“24 Years of Experience in International Freight Forwarding to Mongolia”</i>  <b>Mineral Processing</b> <b>MSM Co., Ltd</b> Alan Pengelly, Vice President Industrial <i>“BASF Mining Solutions”</i>	<b>Procurement Master Class (II)</b> <b>IFUA Horváth &amp; Partners Kft.</b> Dr. György Drótos, Partner Zoltán Werle, Senior Expert  <i>“Professional Procurement to Boost your Organizational Performance”</i>  Master Class for top managers and functional specialists, Classes 3 & 4		
15.30 16.00 <b>Coffee Break</b>					
16.00 17.30	<b>Project Financing Panel Discussion</b> <b>How can businesses make the most of Mongolia’s credit scarcity?</b> <i>Leading Mongolian Banks and Finance Institutions</i>  tbc	<b>Cooperation in Logistics</b> <b>OstKontor &amp; Mungun Gruppe</b> Tobias Schauf Mungezeg Schneider <i>“Reliable Partners for German-Mongolian Business Development”</i>  <b>Bundesvereinigung Logistik</b> Tobias Schauf, BVL-Representative Mongolia <i>“Bundesvereinigung Logistik e.V. and Mongolian Logistics Association - Cooperation for Generating Value and Creating Knowledge”</i>	<b>Legal Services</b> <b>Reinberg Rechtsanwälte</b>  <b>Mogul Internal and External Consultancy</b> Oyunbileg Y., Director		
17.30 <b>End of 1st conference day</b>					
18.00 <b>End of 1st exhibition day</b>					

JUNE 18, 2014

09.00 09.30	<p><b>Keynote</b></p> <p><b>Recent research findings on the business climate development in Mongolia</b>  <b>National Research and Consulting Center (NRCC) Co., Ltd</b>          Bayarmaa D., Researcher</p>
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<b>Track I:</b> Infrastructure and Urban Services	<b>Track II:</b> Technology and Processing	<b>Track III:</b> Corporate Management
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09.30 11.00	<p><b>Large Scale Projects:</b>  <b>EPC Contracting in Practice</b>  <b>GIZ IMRI</b></p> <p><b>Erdenes MGL &amp; CIM</b>          Patrick Keil, Advisor</p> <p><b>Mongolyn Alt Kompanie</b>          Zoljargal J., Director of Energy &amp; Chemical Department</p> <p><b>Ministry of Energy</b> (tbc)</p>	<p><b>Integrity and Compliance</b>  <b>Siemens AG</b></p> <hr/> <p><b>Trade Facilitation</b>  <b>Delcreda GmbH</b>          Andreas Steinborn, General Manager  <i>"Hermes-covered financing"</i></p>	<p><b>HR Master Class</b>  <b>Wilkens HR Consult</b>          Dr. Ines Wilkens, Freelancer  <i>"Implementing Talent Management Systems"</i></p>
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11.00 11.30	<b>Coffee Break</b>		
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11.30 13.00	<p><b>Green Energy</b>  <b>Euro Khan Co., Ltd</b>          Dr. Oliver Schnorr, Chief Executive Director  <i>"Assessing and implementing green energy projects in Mongolia – Sainshand Windpark"</i></p> <p><b>Clean Energy LLC</b>          Sukhbaatar Ts., CEO  <i>"Mongolia's First Wind Farm"</i></p>	<p><b>Water &amp; Beverages</b>  <b>Krones AG</b>          Stefan Babeck, Vice President China Sales  <i>"Safe Production of Bottled Water – Your Partner: Krones"</i></p> <p><b>Fluid Controls LLC</b>          D. Bat-Otgon, Chief Director  <i>"ProMinent &amp; Fluid Controls LLC – Water Treatment and Chemical Fluid Handling, Projects in Mongolia"</i></p>	<p><b>Education Projects</b>  <b>German-Mongolian Institute for Technology and Resources</b>          Dr. Altannar Ch., Managing Director</p> <p><b>Centrum für international Migration und Entwicklung (CIM)</b>          Sainsur S., Advisor for Migration and Diaspora</p> <p><b>Mongopa LLC</b>          Tsengelmaa B., Manager  <i>"Cornelsen Experimenta"</i></p>
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13.00 14.00	<b>Lunch Break</b>		
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14.00 15.30	<p><b>Railway Transportation</b>  <b>Railion Russija Services</b>          Olga Snigur, Executive Vice-President  <i>"DB Schenker - The Transportation and Logistics Division of Deutsche Bahn"</i></p>	<p><b>Food Processing &amp; Agriculture</b>  <b>Trubatec GmbH</b>          Andreas Fast, Sales Manager  <i>"Sustainability as a guiding concept for milk processing and food production"</i></p> <p><b>Presentation of German-Mongolian Cooperation Project "Sustainable Agriculture"</b>          Hans-Jürgen Fülle, Project Coordinator</p> <p><b>Ammac MGL LLC</b>          Uyanga B., Executive Director  <i>Agricultural Machinery</i></p>	<p><b>CSR Master Class</b>  <b>GIZ IMRI</b>          Kathrin Raabe, CSR Advisor  <i>"CSR Strategy Development"</i></p>
	<p><b>ICT Management</b>  <b>Detecon International GmbH</b>          Lutz Jarbot, Regional Director  <i>"Digital Transformation"</i></p>		<p><b>Tourism</b>  <b>Nomads Tours and Expeditions</b>          Anna Griswold, General Manager  <i>"Sustainable Tourism"</i></p>

15.30 16.00	<b>Coffee Break</b>		
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16.00 17.30	<p><b>Retail Shops and Hotel Outfitters</b>  <b>The NEW CLEOS LLC</b>          Gerhard Wackenhut, Managing Director</p> <p><b>Schwitzke &amp; Partner</b>          Richard Wörösch, Managing Director  <i>Interior Design of Retail Shops</i></p>	<p><b>Automobile</b>  <b>Euroface</b>          S. Otgochuluun, Engineer  <i>Running gear</i></p>	<p><b>Corporate Governance in Family-Owned Businesses – Lessons Learnt from the German Mittelstand</b>          Keynote &amp; Panel Discussion</p> <p><b>University of Mannheim, Institute of Small and Medium Sized Companies and Entrepreneurship</b>          Dr. Jan-Klaus Tänzler, Researcher</p> <p><b>Panelists:</b>  <b>Corporate Governance Development Center</b>          Unenbat J., Executive Director</p> <p><b>IFUA Horváth &amp; Partners Kft./ Corvinus University Budapest</b>          Dr. György Drótos, Partner/Associate Professor</p> <p><b>tbc</b></p> <p><b>Moderator:</b>  <b>Jargalsaikhan D., DeFacto</b></p>
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17.30 18.00	<b>Closing Remarks</b>		
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18.00	<b>End of Conference and Exhibition</b>		
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PARALLEL EXHIBITION

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